

Issues & Trends in Medicare Supplement Insurance 2016 Conference Organizing Committee

April 25-27, 2016 Westin, Kansas City

Actuarial

Ken Clark, Principal and Consulting Actuary, Milliman
Bryan Neary, Principal and Consulting Actuary, CSG Actuarial, LLC
Bill Reynolds, Consulting Actuary, Wakely Actuarial

Claims & Underwriting

John Najarian, VP Underwriting R&D, Chief Underwriter, Gen Re
Mary Ann Stewart, Underwriting Manager, Aetna

Consumer Focused Marketing

Lindsay Resnick, KBM Group Health Services
Warren Hunter, Chairman, DMW Direct

Finance, Management & Operations

John Cathcart, Vice President & Actuary, Swiss Re

Group Medigap - Retiree Exchanges

TBD

Industry Insights: Research - Emerging Trends

Lane Kent, President, Insurance Administrative Solutions
Stacy Varney, VP Marketing & Account Management, Gen Re

Legal & Compliance

Vickie Goodman, Consultant, First Consulting and Administration, Inc.
Constance Rogers, Consulting Actuary, United Health Actuarial Services
Susan Voss, Vice President General Counsel, Medico

Market Entry Strategies

Billy Hill, Director of Marketing Support / Product Development, Amerilife
Thomas Pyle, Executive Vice President, Allen Bailey & Associates, Inc.

Regulatory & Government Initiatives

Cindy Goff, VP Product Policy, America's Health Insurance Plans (AHIP)
Dorothy Outland, Senior Director, Regulatory Affairs, UnitedHealthcare
Sue Rohan, VP Health Policy - Government Programs, Blue Cross Blue Shield
Melissa Taylor, VP, Federal Government Affairs, Mutual of Omaha

Sales & Distribution

David McNerney, President, The McNerney Group
Christian Novacek, Enterprise Leader, Bankers Fidelity Life Insurance Company

Technology

Rich Grisham, Director Global Solutions, iPipeline
John Jevin, Senior Director, Application Development, Aetna